

Boone County Purchasing

Melinda Bobbitt, CPPO, CPPB
Director of Purchasing



613 E. Ash St., Room 110
Columbia, MO 65201
Phone: (573) 886-4391
Fax: (573) 886-4390

MEMORANDUM

TO: Bid File – Award Recommendation
FROM: Melinda Bobbitt, CPPO, CPPB
DATE: March 15, 2023
RE: Bid Award Recommendation: *04-02FEB23 – Regulatory Signs*

Request for Bid *04-02FEB23 – Regulatory Signs* closed on February 2, 2023. Four bids were received.

Greg Edington, Director of Road & Bridge recommends award by low bid by category for one year. The award categories will be re-evaluated at renewal time based on the proposed percent discounts. Only two of the four bidders bid all of the signs so were the only two considered for award as “best” for Boone County.

Vulcan, Incorporated of Alabama, d/b/a Vulcan Signs:
Category A – Traffic Signs
Category B – Fabrication Materials
Category D – Miscellaneous Hardware and Posts

Lightle Enterprises of Ohio, LLC:
Category C – Work Zone Supplies

These are Term and Supply contracts. County contract number for Vulcan Signs is C000601 and contract number for Lightle Enterprises of Ohio, LLC is C000600. Invoices will be paid from department 2043 – R&B Traffic/Sign, account 26600 – Signs & Sign Supplies. \$18,480.00 is budgeted for 2023.

ATT: Bid Tab

cc: Bid File
Greg Edington, Road & Bridge

Bid Request Number	04-02FEB23 Addendum 2	Organization
Title	Regulatory Signs - Term & Supply	Bid Creator
Description	Boone County is requesting bids for a term an	Email
Bid Type	RFB	Phone
Issue Date	1/12/2023 03:53:47 PM (CT)	Fax
Close Date	2/2/2023 01:30:00 PM (CT)	

Responding Suppliers

Name	City	State	Response Submitted
Lightle Enterprises of Ohio, LLC	Frankfort	OH	1/27/2023 04:30:00 PM (CT)
Safety Zone Specialists (Safety	Lakeland	FL	2/2/2023 01:21:09 PM (CT)
MDSolutions	Plain City	OH	2/1/2023 02:40:56 PM (CT)
Vulcan Inc dba. Vulcan Signs c	Foley	AL	1/26/2023 02:04:00 PM (CT)

Response Notes

Supplier	Line	Notes
Lightle Enterprises of Ohio, LLC	Header	Lightle submitted a paper copy of the bid response
Vulcan Inc dba. Vulcan Signs	1.31	No Buttons
	1.32	No Buttons
	5.1	Minimum Purchase Quantities are Based on S
	5.2	Minimum Purchase Quantities are Based on S
	5.3	Minimum Purchase Quantities are Based on S
	5.4	Minimum Purchase Quantities are Based on S
	5.5	Minimum Purchase Quantities are Based on S
	5.6	Minimum Purchase Quantities are Based on S
	5.7	Minimum Purchase Quantities are Based on S
	5.8	Minimum Purchase Quantities are Based on S
	5.9	Minimum Purchase Quantities are Based on S
	6.30	No Buttons
	7.1	2- 8"x24" Reflective Panels
	7.4	Minimum Purchase Quantities are Based on S
	7.5	Minimum Purchase Quantities are Based on S
	7.6	7#

Boone County, Missouri, Purchasing
Melinda Bobbitt
MBobbitt@boonecountymo.org

Lines Responded	Response Total
140	\$8,167.07
17	\$1,139.30
24	\$4,328.53
140	\$7,453.86

onse. MB entered the data into the IWT system.

Supplier Requirements.
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Supplier Requirements.

				Lightle Enterprises of Ohio, LLC	Safety Zone Specialists (Safety Zone Holdings, Inc)	MDSolutions	Vulcan Inc dba. Vulcan Signs dba Vulcan Aluminum
Line	Description	UOM	QTY	Unit	Unit	Unit	Unit
1	Category A: Traffic Signs	EA	1	\$1,050.53			\$938.03
1.1	Stop	EA	1	\$57.30			\$47.42
1.2	Stop	EA	1	\$39.50			\$32.88
1.3	Yield	EA	1	\$28.95			\$26.64
1.4	Yield	EA	1	\$51.90			\$41.67
1.5	One Color MUTCD Standard	EA	1	\$3.30			\$4.38
1.6	One Color MUTCD Standard	EA	1	\$19.23			\$16.89
1.7	One Color MUTCD Double Faced	EA	1	\$23.85			\$25.74
1.8	All Way	EA	1	\$4.90			\$6.26
1.9	One color MUTCD Standard	EA	1	\$14.42			\$13.42
1.10	One color MUTCD Standard	EA	1	\$19.23			\$16.89
1.11	One color MUTCD Double Faced	EA	1	\$23.85			\$25.74
1.12	One color MUTCD Standard	EA	1	\$12.82			\$11.97
1.13	One color MUTCD Standard	EA	1	\$19.23			\$16.89
1.14	One color MUTCD Standard	EA	1	\$25.64			\$22.52
1.15	One color MUTCD Standard	EA	1	\$32.05			\$28.15
1.16	One color MUTCD Double Faced	EA	1	\$39.75			\$42.90
1.17	One color MUTCD Standard	EA	1	\$32.05			\$28.15
1.18	One color MUTCD Standard	EA	1	\$40.06			\$35.18
1.19	Two color MUTCD Standard	EA	1	\$40.50			\$35.62
1.20	Three color MUTCD Standard	EA	1	\$42.50			\$36.00
1.21	One color MUTCD Standard	EA	1	\$40.06			\$35.18
1.22	One color MUTCD Standard	EA	1	\$48.08			\$42.22
1.23	One color MUTCD Standard	EA	1	\$12.82			\$11.65
1.24	One color MUTCD Standard	EA	1	\$19.23			\$16.89
1.25	One color MUTCD Standard	EA	1	\$38.46			\$33.78
1.26	One color MUTCD Standard	EA	1	\$57.69			\$50.67
1.27	One color MUTCD Standard	EA	1	\$57.69			\$50.67
1.28	One color MUTCD Standard	EA	1	\$64.10			\$56.30
1.29	One color MUTCD Standard	EA	1	\$80.13			\$70.37
1.30	No U-Turn	EA	1	\$32.40			\$28.15
1.31	Yellow	EA	1	\$14.42			\$13.42
1.32	Red	EA	1	\$14.42			\$13.42
2	Yellow/Green Fluorescent School	EA	1	\$281.09			\$249.22
2.1	School Crossing	EA	1	\$48.19			\$40.20
2.2	School Crossing	EA	1	\$69.39			\$57.92
2.3	Ahead or Arrows	EA	1	\$15.42			\$14.75
2.4	School Bus Stop Ahead	EA	1	\$48.40			\$45.05
2.5	School Bus Turn Around Ahead	EA	1	\$48.19			\$43.58
2.6	School Speed Zone Ahead	EA	1	\$51.50			\$47.72
3	Special Design Signs	EA	1	\$598.96			\$462.44
3.1	Do Not Enter When Flooded	EA	1	\$37.55			\$28.15

3.2	Flood Area Ahead	EA	1	\$46.94			\$35.18
3.3	Impassible During High Water	EA	1	\$46.94			\$35.18
3.4	Caution	EA	1	\$46.94			\$35.18
3.5	Fresh Oil Loose Gravel	EA	1	\$46.94			\$35.18
3.6	Boone County Maintenance Begins	EA	1	\$11.27			\$12.58
3.7	Boone County Maintenance Ends	EA	1	\$11.27			\$12.58
3.8	W1-1R with Side Intersection	EA	1	\$46.94			\$35.18
3.9	W1-1R with Corner Intersection	EA	1	\$46.94			\$35.18
3.10	W1-1R with Forward Intersection	EA	1	\$46.94			\$35.18
3.11	W1-1L with Side Intersection	EA	1	\$46.94			\$35.18
3.12	W1-1L with Corner Intersection	EA	1	\$46.94			\$35.18
3.13	W1-1L with Forward Intersection	EA	1	\$46.94			\$35.18
3.14	W20-4 Special	EA	1	\$46.94			\$35.18
3.15	DNR Permit Sign	EA	1	\$22.53			\$22.15
4	Category B: Fabrication Materials	EA	1	\$156.02			\$117.27
4.1	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$3.39			\$2.64
4.2	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$6.78			\$5.28
4.3	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$5.09			\$3.96
4.4	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$6.78			\$5.28
4.5	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$9.04			\$7.04
4.6	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$11.30			\$8.80
4.7	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$14.13			\$11.00
4.8	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$14.13			\$11.00
4.9	TWO COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$14.40			\$11.50
4.10	THREE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$16.70			\$11.87

4.11	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$20.34			\$15.84
4.12	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$13.60			\$7.22
4.13	ONE COLOR SIGN FACE, HI REFLECTIVITY, PRESSURE SENSITIVE	EA	1	\$20.34			\$15.84
5	Cutter/Plotter Materials	EA	1	\$3,972.94		\$4,217.40	\$3,622.50
5.1	HIGH INTENSITY PRISMATIC SHEETING, PRESSURE SENSITIVE, ELCTRO CUT	EA	1	\$429.00		\$441.00	\$405.00
5.2	HIGH INTENSITY PRISMATIC SHEETING, PRESSURE SENSITIVE, ELCTRO CUT	EA	1	\$536.25		\$551.25	\$506.25
5.3	TRANSPARENT OVERLAY FILM, ELECTRO-CUT, PRESSURE SENSITIVE	EA	1	\$360.00		\$375.00	\$315.00
5.4	TRANSPARENT OVERLAY FILM, ELECTRO-CUT, PRESSURE SENSITIVE	EA	1	\$450.00		\$468.75	\$393.75
5.5	ANTI-GRAFFITI PROTECTIVE OVERLAY FILM, PRESSURE SENSITIVE	EA	1	\$618.75		\$606.00	\$465.00
5.6	ANTI-GRAFFITI PROTECTIVE OVERLAY FILM, PRESSURE SENSITIVE	EA	1	\$773.44		\$757.50	\$581.25
5.7	NON-REFLECTIVE VINYL, PRESSURE SENSITIVE, ELECTRO-CUT GRAFIC FILM	EA	1	\$360.00		\$491.40	\$450.00
5.8	TRANSFER TAPE, CLEAR, GRAFFIC APPLICATION FOR ELECTRO-CUT FILM	EA	1	\$198.00		\$234.00	\$225.00
5.9	TRANSFER TAPE, CLEAR, GRAFFIC APPLICATION FOR ELECTRO-CUT FILM	EA	1	\$247.50		\$292.50	\$281.25
6	Sign Blanks	EA	1	\$680.09			\$722.15
6.1	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$4.64			\$6.33
6.2	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$6.95			\$7.09
6.3	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$5.60			\$7.38

6.4	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$6.18			\$8.45
6.5	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$9.27			\$12.61
6.6	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$6.99			\$9.49
6.7	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$7.73			\$10.55
6.8	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$11.59			\$11.82
6.9	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$9.35			\$12.73
6.10	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$10.02			\$13.89
6.11	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$15.03			\$19.56
6.12	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$20.04			\$29.28
6.13	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$11.69			\$16.20
6.14	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$17.54			\$22.82
6.15	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$23.38			\$34.16
6.16	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$13.36			\$18.52

6.17	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$20.04			\$26.08
6.18	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$26.72			\$39.04
6.19	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$22.55			\$29.34
6.20	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$14.95			\$14.07
6.21	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$19.59			\$19.86
6.22	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$22.86			\$23.17
6.23	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$26.12			\$26.48
6.24	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$29.39			\$29.79
6.25	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$32.65			\$33.10
6.26	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$35.92			\$36.41
6.27	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$39.18			\$39.72
6.28	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	EA	1	\$42.45			\$43.03
6.29	ALUM, ONE-SIDED WHITE HIGH PRISMATIC, TWO HOLES CENTERED, SIGN BLANK	EA	1	\$35.88			\$33.78

6.30	ALUM, ONE-SIDED YELLOW HIGH PRISMATIC, TWO HOLES CENTERED, SIGN BLANK	EA	1	\$13.46			\$13.42
6.31	ALUM, 2 HOLES (Blank piece of aluminum, NOT white high prismatic)	EA	1	\$61.80			\$38.63
6.32	ALUM, 2 HOLES (Blank piece of aluminum, NOT white high prismatic)	EA	1	\$18.54			\$11.42
6.33	ALUM, 2 HOLES (Blank piece of aluminum, NOT white high prismatic)	EA	1	\$38.63			\$23.93
7	Category C: Work Zone Supplies	EA	1	\$735.40	\$747.45		\$789.66
7.1	TYPE II, DOUBLE SIDED, PLASTIC, 8" BOARD, 4" STRIPE, HIGH INTENSITY REFLECTIVITY	EA	1	\$63.80	\$72.55		\$82.05
7.2	TYPE III, DOUBLE SIDED, PLASTIC, 8" BOARD, 6" STRIPE, HIGH INTENSITY REFLECTIVITY	EA	1	\$220.00	\$254.45		\$339.77
7.3	BARRICADE LIGHT (AMBER), LED, PHOTOELECTRIC	EA	1	\$21.90	\$18.30		\$52.61
7.4	BARRICADE TAPE, HI REFLECTIVITY, W/ 4"STRIPE	EA	1	\$198.00	\$192.00		\$140.00
7.5	BARRICADE TAPE, HI REFLECTIVITY, W/ 6"STRIPE	EA	1	\$198.00	\$192.00		\$140.00
7.6	TRAFFIC CONE, WEIGHTED, WITH TWO REFLECTIVE COLLARS	EA	1	\$27.80	\$18.15		\$26.95
7.7	REFLECTIVE CONE COLLAR	EA	1	\$2.95			\$4.14
7.8	REFLECTIVE CONE COLLAR	EA	1	\$2.95			\$4.14
8	ROLL-UP COLLAPSIBLE SIGN, HIGH REFLECTIVE VINYL, WITH RIBS AND POCKETS	EA	1	\$173.26	\$144.70		\$159.40
8.1	ONE COLOR MUTCD STANDARD	EA	1	\$86.63	\$72.35		\$79.70
8.2	FRESH OIL LOOSE GRAVEL	EA	1	\$86.63	\$72.35		\$79.70
9	Miscellaneous	EA	1	\$142.50	\$143.65		\$119.32
9.1	WARNING FLAGS, MESH, W/ WOOD STAFF	EA	1	\$8.60	\$7.15		\$8.38
9.2	STOP/SLOW PADDLE KITS, W/ 60"STAFF	EA	1	\$48.90	\$49.50		\$46.22
9.3	BARRIER TAPE, CAUTION, 3 MIL (min)	EA	1	\$17.50			\$17.12

9.4	CPC GT-2 (or Equal) Galvanized Tripod Compact Sign Stand	EA	1	\$67.50	\$87.00		\$47.60
10	Category D: Misc Hardware Posts	EA	1	\$212.10		\$46.45	\$57.55
10.1	BREAK-AWAY NUT, ALUM, NBA 5/16	EA	1	\$65.00		\$0.75	\$0.80
10.2	SIGN SAVER, ALUM, 3"min	EA	1	\$77.00		\$2.00	\$3.95
10.3	SET SCREW, KNURLED, 5/16", w/5/32 SOCKET	EA	1	\$26.00		\$0.20	\$0.15
10.4	FLAT STREET SIGN BRACKET FOR U- CHANNEL, 90 DEGREE	EA	1	\$11.40		\$10.00	\$12.42
10.5	FLAT STREET SIGN BRACKET FOR U- CHANNEL, 90 DEGREE	EA	1	\$3.30		\$4.50	\$4.96
10.6	FLAT STREET SIGN BRACKET FOR U- CHANNEL, 180 DEGREE	EA	1	\$11.40		\$10.00	\$12.42
10.7	FLAT STREET SIGN BRACKET FOR U- CHANNEL, 180 DEGREE	EA	1	\$3.30		\$4.50	\$4.96
10.8	FLAT STREET SIGN BRACKET FOR U- CHANNEL, CROSS	EA	1	\$11.40		\$10.00	\$12.61
10.9	FLAT STREET SIGN BRACKET FOR U- CHANNEL, CROSS	EA	1	\$3.30		\$4.50	\$5.28
11	Posts	EA	1	\$164.18	\$103.50	\$64.68	\$216.32
11.1	U-CHANNEL, 2#/FT (MIN), 3/8 HOLE, 1" CENTER	EA	1	\$21.40	\$29.25	\$17.25	\$24.40
11.2	U-CHANNEL, 2#/FT (MIN), 3/8 HOLE, 1" CENTER	EA	1	\$26.75	\$34.50	\$21.56	\$30.50
11.3	U-CHANNEL, 2#/FT (MIN), 3/8 HOLE, 1" CENTER	EA	1	\$32.10	\$39.75	\$25.87	\$36.60
11.4	ROAD MARKER, WHITE, FLAT, 2-SIDED	EA	1	\$21.40			\$32.26
11.5	CHANNELIZER, FLEXIBLE, BASE MOUNT, YELLOW, W/ 6" HI STRIP	EA	1	\$28.88			\$45.13
11.6	CHANNELIZER, FLEXIBLE, BASE MOUNT, WHITE, W/ 6" HI STRIP	EA	1	\$33.65			\$47.43
12	Renewal % Increase	EA		0.0%	0.0%	0.0%	0.0%
12.1	1st Renewal	EA		5.0%	3.0%	10.0%	10.0%
12.2	2nd Renewal	EA		5.0%	3.0%	10.0%	10.0%
12.3	3rd Renewal	EA		5.0%	3.0%	10.0%	10.0%
			Total	\$8,167.07	\$1,139.30	\$4,328.53	\$7,453.86

04-02FEB23 - Bid Request Number

			<u>Lightle Enterprises of Ohio, LLC</u>	<u>Safety Zone Specialists (Safety Zone Holdings, Inc)</u>	<u>MDSolutions</u>	<u>Vulcan Inc dba. Vulcan Signs dba Vulcan Aluminum</u>
#	Attribute Name	Description	Response	Response	Response	Response
1	Primary Contact	Please provide the name of the person/persons who are to be the primary contact for the County	David R. Lightle	Holly Mason	Neil Louy	David B Beviacqua
2	Contact Phone		(740) 998-5363	(863) 816-3402	(614) 873-2222	(800) 633-6845
3	Contact Email		dlightle@lightleenterprises.com	ofcmgr@safetyzonespecialists.com	neil@md-signs.com	vulcan3@vulcananinc.com
4	Terms Acceptance	Bidder agrees to be bound by the County's standard boilerplate terms and conditions for Contracts, a sample of which is attached to this Bid.	Accepted	Accepted	Accepted	Accepted
5	Contract Period	Any Term and Supply Contract resulting from this Bid will have an initial term from March 1, 2023 through February 29, 2024 and may be automatically renewed for up to an additional four (4) one-year periods unless canceled by the Purchasing Director in writing prior to a renewal term.	Acknowledged	Acknowledged	Acknowledged	Acknowledged
6	Prompt Payment Terms	Please provide		Net 30	No	Net 30
7	Will you accept ACH of invoices?		Yes	Yes	Yes	Yes

		Will you honor the submitted prices for purchase by other entities in Boone County who participate in cooperative purchasing with Boone County, Missouri? A negative response to this question will not affect evaluation of your bid				
8	Cooperative Clause		Yes	Yes	Yes	Yes
9	Warranty	Please describe warranty	n/a	Warranted against manufacturing defects		Standard Warranty
10	Online Orders	Describe online order capability	n/a	Most items can be ordered on our website or email PO's		Email or Phone orders
11	Delivery ARO		60	21	60	30